

**BACHELOR OF BUSINESS ADMINISTRATION DEGREE (BBA/MBA)**

Student Name:

Student ID#:

Date:

Notes:

Starting Year:	2025 Starting Freshman	Take In	Completed	Remaining
Major(s):	Insurance Risk Management			
Minor				

Take In	Completed	Remaining
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**FALL - FIRST YEAR**

ACC 2410	Fundamentals of Financial Accounting			3
ENG 1150	Composition I			3
INS 1100	Principles of Insurance			3
INS 2100	Principles of Commercial Insurance			3
MTH 1100	Finite Math OR			
MTH 1150	College Algebra OR			
MTH 3100	Calculus			3
PHL 1100	Philosophy of American Life & Business			3
LDR 1110	The NU Experience			1

**FALL - THIRD YEAR**

FIN 4550	Corporate Investment Decisions (FIN 3010 or FIN 3210)			3
INS 3100	State Insurance Code (INS 3000)			1
CHOICE				2
LAW 3000	Business Law I			3
MGT 4250	Organizational Behavior (MGT 2300) (SEE *SIE BELOW)			3
PSC 2010	Introduction to American Government			3
NSC 2100	Environmental Science			3

**SPRING**

ACC 2415	Fundamentals of Managerial Accounting (ACC 2410)			3
ECN 2210	Principles of Microeconomics			3
ENG 1200	Composition II (ENG 1150)			3
LDR 1300	Professional Branding & Planning			1
INS 1200	Principles of Personal Insurance			3
MGT 2300	Principles of Management			3
MIS 1500	Business Productivity Software			3

**SPRING**

3000/4000	CHOICE (SEE *SIE BELOW)			3
3000/4000	CHOICE (SEE *SIE BELOW)			3
ECN 4010	Economics of Public Policy (ECN 2210 and 60 crs.)			3
INS 4850	Insurance Proposals and Negotiations (SPC 2050 and INS 3000)			3
MGT 4800	Strategic Planning (MGT 2300, FIN 3010 or 3210)			3
PHL 3100	Ethics (60 crs. completed)			3
3000/4000	CHOICE (SEE *SIE BELOW)			3
3000/4000	PSY/SOC/HUM (SEE *SIE BELOW)			3
INS 3990	Internship (See * in notes section below)			3

**FALL - SECOND YEAR**

ECN 2220	Principles of Macroeconomics			3
LDR 2250	Emerging Leaders			1
FIN 3210	Financial Management for Majors (ACC 2415)			3
CHOICE				3
HIS 2100	Foundations of the Modern World I			3
INS 3000	Agency Operations (INS 1200 and INS 2100)			3
MKT 2080	Principles of Marketing			3

**UPPER LEVEL HOURS COMPLETED 0**
**UPPER LEVEL HOURS REMAINING 45**
**TOTAL HOURS REMAINING 120**
**SPRING**

INS 2500	Claims and Underwriting (MIS 1500, INS 1200 and INS 2100)			3
INS 3400	Commercial Multiple Lines Insurance (INS 2100)			3
CHOICE				3
MKT 2150	Professional Selling (MKT 2080)			3
MTH 2310	Statistics I (MIS 1500, MTH 1100 or MTH 1150)			3
SPC 2050	Speech Communications			3

Notes:

A maximum of 19 credits are to be taken in a semester.

Any courses taken in a compressed or summer session are at student's expense.

- In the DeVos MBA program, students develop business acumen, critical thinking, and personal effectiveness. To fully prepare for the study of business acumen concepts at the graduate level, Northwood recommends that students in the four-year BBA/MBA program take the following elective courses: **MTH 3100 Calculus I, MTH 3340 Statistics II, MKT 3050 Consumer Behavior, MKT 4230 Marketing Research, ECN 3000 International Trade and FIN 4010 International Finance.**

 In the DeVos MBA program, students develop personal effectiveness during class meetings as well as through work in groups. To accelerate the learning in this area, Northwood recommends that students in the four-year BBA/MBA program take **SOC 3500 Cultural Anthropology.**
**LOWER LEVEL HOURS COMPLETED 0**
**LOWER LEVEL HOURS REMAINING 75**
**TOTAL HOURS COMPLETED 0**

Taking Courses off-sequence will delay timely degree completion. It is the student's responsibility to consult with an Academic Advisor to ensure timely degree completion.

\*A credit-bearing internship is required prior to starting the MBA program. All internships must be approved by the Chair of your specific program.

A minor consists of 18 credits (6 courses) in a defined discipline. Three of these courses (9 credits) must be at the 3000/4000 level and 6 credits must be taken at Northwood University. Some minors require specific coursework. Contact your Academic Advisor for programs that require specific coursework.

\*SIE (Semester in Europe) Course Substitutions: Courses that are taken by students who participate in the Semester in Europe program. Students interested in this program should not take these courses prior to SIE. They will take these courses during Semester in Europe. See an Academic Advisor if you have questions.

Northwood University is devoted to continuous improvement of all programs and reserves the right to revise all curriculum guides or academic programs. These enhancements could cause changes in your program of study. This curriculum guide reflects what is correct at the time of publication.