



BACHELOR OF BUSINESS ADMINISTRATION DEGREE (BBA/MBA)

Student Name:

Student ID#:

Date:

Notes:

Starting Year:	2023 Starting Freshman	Take In	Completed	Remaining
Major(s):	Insurance Risk Management	Take In	Completed	Remaining
Minor		Take In	Completed	Remaining

ENG 0900: Developmental Composition 3 cr. _____ MTH 0980: Developmental Mathematics 3 cr. _____

Credits earned for these classes DO NOT apply toward degree requirements

FALL - FIRST YEAR					FALL - THIRD YEAR				
ACC 2410	Fundamentals of Financial Accounting			3	FIN 4550	Corporate Investment Decisions (FIN 3010 or FIN 3210)			3
ENG 1150	Composition I			3	INS 3100	State Insurance Code (INS 3000)			1
INS 1100	Principles of Insurance			3	CHOICE				2
INS 2100	Principles of Commercial Insurance			3	LAW 3000	Business Law I			3
MTH 1100	Finite Math OR				MGT 4250	Organizational Behavior (MGT 2300) (SEE *SIE BELOW)			3
MTH 1150	College Algebra OR				PSC 2010	Introduction to American Government			3
MTH 3100	Calculus			3	NSC 2100	Environmental Science			3
PHL 1100	Philosophy of American Life & Business			3	SPRING				
FDN 1110	Student Success Seminar			1	3000/4000	CHOICE (SEE *SIE BELOW)			3
SPRING					3000/4000	CHOICE (SEE *SIE BELOW)			3
ACC 2415	Fundamentals of Managerial Accounting (ACC 2410)			3	ECN 4010	Economics of Public Policy (ECN 2210 and 60 crs.)			3
ECN 2210	Principles of Microeconomics			3	INS 4850	Insurance Proposals and Negotiations (SPC 2050 and INS 3000)			3
ENG 1200	Composition II (ENG 1150)			3	MGT 4800	Strategic Planning (MGT 2300, FIN 3010 or 3210)			3
FDN 1300	Student Leadership Seminar			1	PHL 3100	Ethics (60 crs. completed)			3
INS 1200	Principles of Personal Insurance (3	SUMMER or COMPRESSED COURSES				
MGT 2300	Principles of Management			3	3000/4000	CHOICE (SEE *SIE BELOW)			3
MIS 1500	Business Productivity Software			3	3000/4000	PSY/SOC/HUM (SEE *SIE BELOW)			3
FALL - SECOND YEAR					INS 3990	Internship (See * in notes section below)			3
ECN 2220	Principles of Macroeconomics			3	UPPER LEVEL HOURS COMPLETED 0				
FDN 2250	Blueprint for Success			1	UPPER LEVEL HOURS REMAINING 45				
FIN 3210	Financial Management for Majors (ACC 2415)			3	TOTAL HOURS REMAINING 120				
CHOICE				3	<p>Notes:</p> <p>A maximum of 19 credits are to be taken in a semester.</p> <p>Any courses taken in a compressed or summer session are at student's expense.</p> <p>• In the DeVos MBA program, students develop business acumen, critical thinking, and personal effectiveness. To fully prepare for the study of business acumen concepts at the graduate level, Northwood recommends that students in the four-year BBA/MBA program take the following elective courses: MTH 3100 Calculus I, MTH 3340 Statistics II, MKT 3050 Consumer Behavior, MKT 4230 Marketing Research, ECN 3000 International Trade and FIN 4010 International Finance.</p> <p>In the DeVos MBA program, students develop personal effectiveness during class meetings as well as through work in groups. To accelerate the learning in this area, Northwood recommends that students in the four-year BBA/MBA program take SOC 3500 Cultural Anthropology.</p>				
HIS 2100	Foundations of the Modern World I			3					
INS 3000	Agency Operations (INS 1200 and INS 2100)			3					
MKT 2080	Principles of Marketing			3					
SPRING									
INS 2500	Claims and Underwriting (MIS 1500, INS 1200 and INS 2100)			3					
INS 3400	Commercial Multiple Lines Insurance (INS 2100)			3					
CHOICE				3					
MKT 2150	Selling & Sales Management (MKT 2080)			3					
MTH 2310	Statistics I (MIS 1500, MTH 1100 or MTH 1150)			3					
SPC 2050	Speech			3					
LOWER LEVEL HOURS COMPLETED 0									
LOWER LEVEL HOURS REMAINING 75									
TOTAL HOURS COMPLETED 0									

Taking courses off-sequence will delay timely degree completion. Students required to take developmental courses (ENG 0900 & MTH 0980) will automatically be off sequence. These courses are required, but do not count towards degree completion. It is the student's responsibility to consult with an Academic Advisor to ensure timely degree completion.

*A credit-bearing internship is required prior to starting the MBA program. All internships must be approved by the Chair of your specific program.

A minor consists of 18 credits (6 courses) in a defined discipline. Three of these courses (9 credits) must be at the 3000/4000 level and 6 credits must be taken at Northwood University. Some minors require specific coursework. Contact your Academic Advisor for programs that require specific coursework.

*SIE (Semester in Europe) Course Substitutions: Courses that are taken by students who participate in the Semester in Europe program. Students interested in this program should not take these courses prior to SIE. They will take these courses during Semester in Europe. See an Academic Advisor if you have questions.

Northwood University is devoted to continuous improvement of all programs and reserves the right to revise all curriculum guides or academic programs. These enhancements could cause changes in your program of study. This curriculum guide reflects what is correct at the time of publication.