



# BACHELOR OF BUSINESS ADMINISTRATION DEGREE

Student Name:

Student ID#:

Date:

Notes:

Starting Year:	2023 Starting Freshman	Take In	Completed	Remaining
Major(s):	Insurance Risk Management			
Minor				

Take In	Completed	Remaining

ENG 0900: Developmental Composition 3 cr. \_\_\_\_\_ MTH 0980: 3 cr. \_\_\_\_\_

Credits earned for these classes DO NOT apply toward degree requirements

FALL - FRESHMAN					FALL - JUNIOR						
ENG 1150	Composition I			3							
MGT 2300	Principles of Management			3	FIN 3210	Financial Management for Majors (ACC 2415)			3		
MTH 1100	Finite Math OR				INS 3000	Agency Operations (INS 1200 and INS 2100)			3		
MTH 1150	College Algebra			3	3000/4000	CHOICE (SEE *SIE BELOW)			3		
INS 1100	Principles of Insurance			3	MTH 2310	Statistics I (MIS 1500, MTH 1100 or MTH 1150)			3		
PHL 1100	Philosophy of American Life & Business			3	PSC 2010	Introduction to American Government			3		
FDN 1110	Student Success Seminar			1	<b>SPRING</b>						
<b>SPRING</b>					3000/4000	CHOICE (SEE *SIE BELOW)			3		
ECN 2210	Principles of Microeconomics			3	3000/4000	PSY/SOC/HUM (SEE *SIE BELOW)			3		
ENG 1200	Composition II (ENG 1150)			3	INS 3400	Commercial Multiple Lines Insurance (INS 2100)			3		
INS 1200	Principles of Personal Insurance			3	LAW 3000	Business Law I			3		
MIS 1500	Business Productivity Software			3	PHL 3100	Ethics (60 crs. completed)			3		
MKT 2080	Principles of Marketing			3	<b>FALL - SENIOR</b>						
FDN 1300	Student Leadership Seminar			1	CHOICE	CHOICE (SEE *SIE BELOW)			2		
<b>FALL - SOPHOMORE</b>					3000/4000	CHOICE (SEE *SIE BELOW)			3		
ACC 2410	Fundamentals of Financial Accounting			3	FIN 4550	Corporate Investment Decisions (FIN 3010 or FIN 3210)			3		
ECN 2220	Principles of Macroeconomics			3	INS 3100	State Insurance Code (INS 3000)			1		
HIS 2100	Foundations of the Modern World I			3	MGT 4250	Organizational Behavior (MGT 2300) (SEE *SIE BELOW)			3		
INS 2100	Principles of Commercial Insurance			3	NSC 2100	Environmental Science			3		
CHOICE				3	<b>SPRING</b>						
FDN 2250	Blueprint of Success			1	MGT 4800	Strategic Planning (MGT 2300, FIN 3010 or 3210)			3		
<b>SPRING</b>					3000/4000	CHOICE (SEE *SIE BELOW)			3		
ACC 2415	Fundamentals of Managerial Accounting (ACC 2410)			3	ECN 4010	Economics of Public Policy (ECN 2210 and 60 crs.)			3		
CHOICE				3	INS 4850	Insurance Proposals and Negotiations (SPC 2050 and INS 3000)			3		
INS 2500	Claims and Underwriting (MIS 1500, INS 1200 and INS 2100)			3	CHOICE	Optional					
MKT 2150	Selling & Sales Management (MKT 2080)			3							
SPC 2050	Speech			3							
<b>LOWER LEVEL HOURS COMPLETED</b>					<b>0</b>	<b>UPPER LEVEL HOURS COMPLETED</b>					<b>0</b>
<b>LOWER LEVEL HOURS REMAINING</b>					<b>63</b>	<b>UPPER LEVEL HOURS REMAINING</b>					<b>57</b>
<b>TOTAL HOURS COMPLETED</b>					<b>0</b>	<b>TOTAL HOURS REMAINING</b>					<b>120</b>

Taking Courses off-sequence will delay timely degree completion. Students required to take developmental courses (ENG 0900 & MTH 0980) will automatically be off sequence. These courses are required, but do not count towards degree completion. It is the student's responsibility to consult with an Academic Advisor to ensure timely degree completion.

\*\* Students who are required to complete internships will complete after their Junior year with Department Chair approval.

A minor consists of 18 credits (6 courses) in a defined discipline. Three of these courses (9 credits) must be at the 3000/4000 level and 6 credits must be taken at Northwood University. Some minors require specific coursework. Contact your Academic Advisor for programs that require specific coursework.

\*SIE (Semester in Europe) Course Substitutions: Courses that are taken by students who participate in the Semester in Europe program. Students interested in this program should not take these courses prior to SIE. They will take these courses during Semester in Europe. See an Academic Advisor if you have questions.

Northwood University is devoted to continuous improvement of all programs and reserves the right to revise all curriculum guides or academic programs. These enhancements could cause changes in your program of study. This curriculum guide reflects what is correct at the time of publication.